

**HYVIA @ HYVOLUTION 2024:
A NEW PARTNERSHIP WITH THE AUVERGNE-RHÔNE-ALPES
REGION AND HYMPULSION &
A NEW ARCHITECTURE FOR THE RENAULT MASTER VAN H2-TECH**



- **Since its creation in June 2021, HYVIA will be taking part for the 4th time in the Hyvolution Exhibition, a major international meeting place for players in the hydrogen industry, from 30 January to 1 February 2024, in Paris, Porte de Versailles.** HYVIA is heavily involved in the H2 sector and is the only French vehicle manufacturer in the "Important Projects of Common European Interest - Hy2Tech" (IPCEI). It is continuing to roll out its complete and unique ecosystem, dedicated to hydrogen mobility and its commitment to the energy transition.
- **HYVIA announces a new partnership with the Auvergne-Rhône-Alpes Region and HYmpulsion.**
 - HYVIA, the Auvergne-Rhône-Alpes Region and HYmpulsion have decided to join forces to initiate, encourage and accelerate the deployment of hydrogen mobility in the Region.
 - As a hydrogen pioneer, the Auvergne-Rhône-Alpes Region has set up substantial subsidies to support the acquisition of hydrogen-powered commercial vehicles, particularly those offered by HYVIA.
 - For its part, HYmpulsion is deploying a dense network of more than 15 hydrogen filling stations in the Region and is supporting HYVIA in providing close support for its business customers.
 - The first fleets are currently being deployed, with **around fifty vehicles due to be delivered in the Region by 2024.**
- **HYVIA presents the new architecture of the Renault Master Van H2-TECH.**
 - On the HYVIA booth (4J32), discover the new architecture of its hydrogen van, converted into a workshop vehicle by bodybuilder **Kollé**. First deliveries expected from the 2nd quarter of 2024.

- This extended offer is still based on HYVIA's ecosystem, which includes recharging solutions, with its partners **Ataway** and **Hysetco**, financing, with **HYVIA Financial Services**, and maintenance, with an **H2 after-sales service** that is now being rolled out in Germany and Spain, after France and the Netherlands.
- The performance of Renault Master Van H2-TECH has been confirmed by the positive feedback from our pilot tests and those of our first customers in France and the Netherlands. Numerous players are gradually joining the HYVIA hydrogen mobility offer.

"2024 has just begun. This is a crucial year for HYVIA, as it will enable us to move gradually from a pioneering offer to a mass production offer, at the highest level on the market, in a hydrogen sector that is still emerging. Our new partnership with the Auvergne-Rhône-Alpes Region and HYmpulsion illustrates this ramp-up in the deployment of our H2 ecosystem. Working with the entire hydrogen industry, we are fully committed to the success of our business plan, which will help to decarbonise commercial vehicle mobility."

Nicolas Champetier, HYVIA CEO

"As a hydrogen pioneer, the Auvergne-Rhône-Alpes Region has made mobility the cornerstone of its regional H2 strategy. Based on its Zero Emission Valley project and its call for expressions of interest offering aid for the purchase of vehicles, the Region is aiming to deploy 450 H2 vehicles, with the support of manufacturers and HYVIA in particular."

Thierry Kovacs, Vice-President for the Environment and Positive Ecology, Auvergne-Rhône-Alpes Region

"HYmpulsion and its shareholders have succeeded in creating a collective dynamic with all the local ecosystems. Over and above the national challenges of energy supply security, hydrogen meets a triple challenge for our regions: decarbonising light and heavy mobility, improving air quality in our valleys, and creating local jobs. It's because the Auvergne-Rhône-Alpes Region has a powerful hydrogen industry that it has been possible to meet all the technological challenges, enabling us to reach the stage where hydrogen can be marketed today".

Thierry Raevel, Chairman of HYmpulsion

Meet and talk to the HYVIA teams at the Hyvolution exhibition (stand 4J32) to find out more about its strategy, its challenges, its ecosystem, and this new partnership with the Auvergne-Rhône-Alpes Region and HYmpulsion:

30 January 10am-10.20am: **Nicolas Champetier**, CEO HYVIA, will talk about HYVIA's strategy and challenges (Forum 2), with the participation of **Jean-Christian Beaumont**, HYmpulsion CEO.

31 January 11.30am-11.50am: **Mehdi Ferhan**, COO HYVIA, will talk about HYVIA's challenges and achievements (Forum 2), with the participation of **Jean-Christian Beaumont**, HYmpulsion CEO.

31 January 3pm: **Julien Etienne**, HYVIA CCO, and Thierry Kovacs, Vice-President for the Environment and Positive Ecology, Auvergne-Rhône-Alpes Region, will be talking together about this new partnership (stand 4T18).

1 February 12.00pm-12.20pm: **Julien Etienne**, HYVIA CCO, will be talking about the commercial dynamics of the HYVIA ecosystem (Forum 2), with the participation of **Paula Baroni Santi**, HYmpulsion Sales, Marketing & Communications Director.

1 February 12.30pm-12.50pm: **Philippe Tuzzolino**, Orange Environment Director, will talk about his experience as a pilot customer with the Renault Master Van H2-TECH hydrogen van (Forum 2).

NEW! A PARTNERSHIP WITH THE AUVERGNE-RHÔNE-ALPES REGION AND HYMPULSION

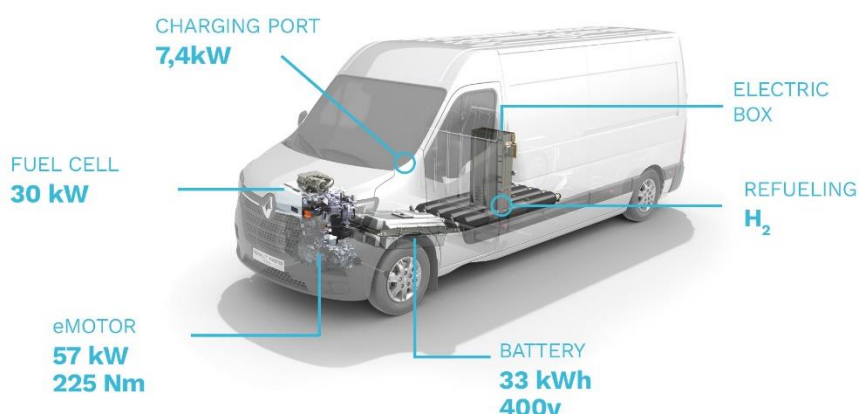
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- As a hydrogen pioneer, the **Auvergne-Rhône-Alpes Region** has set up substantial subsidies to support the acquisition of hydrogen-powered commercial vehicles, particularly those offered by HYVIA.
 - Deployment of the Zero Emission Valley project, co-funded by the European Union and ADEME, with the following objectives: 14 distribution stations, 2 electrolyzers, 400 commercial vehicles, 80 heavy-duty vehicles, including 50 retrofitted regional coaches.
 - Introduction of a call for expressions of interest and a regional call for projects to subsidise the purchase of light vehicles and commercial vehicles: subsidies for hydrogen commercial vehicles range from €23,800 to €37,400, depending on the size of the company.
- For its part, **HYmpulsion** is deploying a dense network of more than 15 hydrogen stations in the Region and supports HYVIA in providing close support to its professional customers.
 - The first customer tests began in autumn 2023.
 - As part of a continuous improvement approach, the success of these tests has strengthened collaboration and confirmed the support of professional customers.
- Thanks to this twofold collaboration, HYVIA is demonstrating its pioneering commitment and will now be able to deploy the first fleets in Auvergne-Rhône-Alpes, with the delivery of **around fifty vehicles scheduled for 2024.**

RENAULT MASTER VAN H2-TECH: A NEW ARCHITECTURE FOR EVEN MORE PROFESSIONAL USES

A new hydrogen van architecture, available in the 2nd quarter of 2024, which builds on the strengths of H2-TECH technology and enhances the range:

- Zero emission.
- Reduced downtime with less than 5 minutes recharge time.
- 320 km range in the WLTC cycle, with H2 range maintained in cold weather.
- Dual Power architecture for optimised energy efficiency.
- 3 versions: L2H2 10.4 m³ - L3H2 12.6 m³ - L3H3 14.4 m³.
- Increased payload up to 1,389 kg.
- In France, these versions are available with N1 and N2 homologation (compatible with a driving licence).
- This new architecture completes the current range of Renault Master Van H2-TECH - L3H3, enabling new conversions: workshop, roadside operations, aerial platform, fridge, ladder rack...



THE WHOLE HYDROGEN ECOSYSTEM, BY HYVIA, TO SUPPORT CUSTOMERS' MOBILITY

Charging solutions to kick-start a sustainable H2 ecosystem: HYWELL™ by HYVIA, in partnership with Atawey.

- In partnership with Atawey, HYVIA is offering its business customers or an ecosystem of customers a station that can be installed for their own use: HYWELL™.
- With a capacity of 100 kg / day of H2 distribution, this station can supply 20 to 25 vehicles.
- Adapted to the needs of rapid deployment of light and intensive H2 mobility, the HYWELL™ station's mission is to accompany the successive phases of decarbonisation of professional fleets.
- The HYWELL™ station can be deployed quickly and easily on the most constrained installation sites thanks to its Compact & Plug & Play architecture.
- The HYWELL™ station is also uncompromising when it comes to the operational efficiency of small and medium-sized H2 fleets with a fill-up time of just a few minutes.
- This offering has been specifically developed to prime carbon-free hydrogen mobility ecosystems: investment and operating costs are scaled to the size of a prime fleet.

Financing solutions: HYVIA Financial Services.

- HYVIA has developed a financing offer tailored to its customers' needs, depending on their usage, country, region and the purchase subsidies in force.
- Available by the end of 2023, this complete financing solution is one of the pillars of the HYVIA ecosystem, as it will offer a turnkey solution combining vehicles, maintenance and H2 supply.
- HYVIA will incorporate the subsidies available in each region into its financing package.

Strategic aftersales deployment.

- Aftersales for hydrogen-powered vehicles is strategic and relies on the Renault Pro+ network's increasing expertise in this pioneering technology.
- The European roll-out strategy is based on four pillars: increasing the H2 skills of qualified personnel, adapting the infrastructure to enable work to be carried out in complete safety, developing specific tools, and supplying spare parts.
- To ensure the after-sales of its hydrogen vehicles, **pioneering dealerships** are already supporting the H2 mobility offered by HYVIA: Renault Rungis and Renault Lyon Sud in **France**, and Stam Amersfoort, Terwolde Groningen, Bochane Arnhem and Van Mossel Rotterdam in the **Netherlands**.
- NEW: Dealerships in Hamburg in **Germany** and Madrid in **Spain** are following suit.

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About HYVIA

"HY" for hydrogen, "VIA" for road: HYVIA paves a new way forward for carbon-free mobility, with hydrogen mobility solutions. Created in June 2021, HYVIA is a joint venture equally owned by Renault Group, a dominant player in the automotive industry, and Plug, a world leader in turnkey hydrogen and fuel cell solutions. Based in France, for European markets, HYVIA offers a complete and unique ecosystem that includes light commercial vehicles with fuel cells, hydrogen refueling stations, supply of carbon-free hydrogen, services for financing and maintenance of fleets.

<https://www.hyvia.eu>

About Renault Group

Renault Group is at the forefront of a mobility that is reinventing itself. Strengthened by its alliance with Nissan and Mitsubishi Motors, and its unique expertise in electrification, Renault Group comprises 4 complementary brands - Renault, Dacia, Alpine and Mobilize - offering sustainable and innovative mobility solutions to its customers. Established in more than 130 countries, the Group has sold more than 2.235 million vehicles in 2023. It employs nearly 106,000 people who embody its Purpose every day, so that mobility brings people closer. Ready to pursue challenges both on the road and in competition, Renault Group is committed to an ambitious transformation that will generate value. This is centred on the development of new technologies and services, and a new range of even more competitive, balanced, and electrified vehicles. In line with environmental challenges, the Group's ambition is to achieve carbon neutrality in Europe by 2040.

www.renaultgroup.com

About Plug

Plug is building the hydrogen economy as a global leader in turnkey hydrogen fuel cell solutions. Plug has deployed more than 60,000 fuel cell systems, designed and built more than 180 fueling stations that distribute more than 70 tons of hydrogen per day, and is a technology leader in electrolysis-based green hydrogen solutions. Present in Europe for more than 10 years, Plug has significant references in hydrogen mobility with the main European manufacturers, logistics customers and automobile manufacturers. Plug has installed several PEM technology electrolyzers in Germany, France, the Netherlands and Portugal. The company has deployed more fuel cell systems for electromobility than anyone else in the world.

www.plugpower.com